



Donating Meds. Changing Lives—  
in Iowa and Beyond.

**FY2025**  
IMPACT REPORT

## TABLE OF CONTENTS

|                          |    |
|--------------------------|----|
| Our Purpose & Vision     | 1  |
| Letter from the CEO      | 2  |
| SafeNetRx by the Numbers | 3  |
| A History of Progress    | 4  |
| Our Safety Protocol      | 5  |
| Our Donor Network        | 6  |
| Drug Donation Journey    | 8  |
| Our Provider Network     | 9  |
| Volunteers               | 10 |
| Filling Medication Needs | 11 |
| Board of Directors       | 12 |
| Staff and Supporters     | 13 |



## OUR PURPOSE—

# Changing Lives with Donated Medicines

Every year, millions of Americans are unable to access critically needed medicines—not because the medicine isn't available, but because they can't afford it. At the same time, billions of safe, unused medications that could be repurposed are thrown away.

SafeNetRx offers the solution: surplus medications from pharmacies, clinics, prisons and long-term care facilities are collected, and every unit is inspected for safety and redistribution. Individuals who have fallen through the cracks of our health care system—unable to afford their prescription medications—receive assistance at no cost. SafeNetRx is the safety net that catches them and gives them freedom to thrive.



## OUR MISSION

To solve medication inequity through the responsible collection and distribution of donated medicine, ensuring no one is denied care simply because they can't afford it.

## OUR VISION

Our vision is to be the national leader in the collection, inspection and distribution of donated medicines through:

- Establishment of a national drug donation system based on the success of Iowa's Drug Donation Repository model.
- Demonstration of exemplary stewardship in the collection, inspection, distribution and disposal of donated medicines.
- Collaboration with industry leaders, academia, legislative bodies and regulatory stakeholders to establish national standards for donated medicines.
- Support of clinics, pharmacies and other health care stakeholders in the delivery of safe, efficient and effective pharmacy services for underserved populations.
- Provision of training, research and evaluation opportunities to support ongoing innovation in charitable pharmacy services.

## EXPANDING MEDICATION ACCESS

# SafeNetRx launches historic partnership with Nebraska

SafeNetRx Drug Donation began as a bold solution to a nationwide crisis: medication insecurity. Launched in 2007 as the nation's first statewide drug donation repository, our model was built on a simple belief—no one should be forced to choose between health and hardship. Today, that idea has become a national blueprint.

In fiscal year 2025, we reached several major milestones:

- Served 160,861 patients in need of life-saving medication.
- Processed more than \$155 million in donated medicines since our founding.
- Prevented more than 17.3 million doses from being discarded—helping patients while reducing environmental waste.

These numbers are not just statistics. They represent real people—neighbors, cancer patients and caregivers—who turned to SafeNetRx when every other option was gone. Each dose dispensed tells a story of hope and resilience.

But this year was about more than numbers. It was about momentum.

In 2025, we officially expanded into Nebraska, thanks to historic bipartisan legislation and a shared vision for equitable health care access. This is **the nation's first multi-state drug donation repository** where health departments in multiple states have joined forces to combat medication insecurity. With services to go live in Nebraska and growing interest

from other states, SafeNetRx is poised to help build a truly national drug donation network—rooted in safety, sustainability and compassion.

This expansion doesn't change our core mission. It strengthens it. We remain deeply committed to our values: integrity in product safety, dignity for the patients we serve and excellence in how we collect, inspect and distribute donated medicines.

Looking ahead, our goals are ambitious—because they must be. Millions across the U.S. need life-saving medications, and we have a proven model. We're working to scale operations across multiple states, strengthen our partnerships with providers, legislators and donors and champion national standards for drug donation safety and impact.

Every year, more than 57 million Americans struggle to afford medications, while over \$5 billion worth of safe, unused medicine goes to waste. At SafeNetRx, we see this not as a challenge, but as an opportunity to build a compassionate model of care that heals both people and the planet.

To our volunteers, donors, partners and advocates: thank you! Your belief in our mission makes this progress possible. Together, we're transforming lives—and delivering hope.

Join us in building a responsible and ethical drug donation system that solves medication inequity for millions of Americans. Together, we can keep building—for Iowa, for Nebraska and for every community still waiting for relief.

With gratitude,



Jon Rosmann  
SafeNetRx, CEO





# SafeNetRx by the Numbers

At SafeNetRx, every metric tells a deeper story of growing need.

Our FY2025 numbers reflect not just what we've accomplished, but where we're headed.

160,861

**PATIENTS SERVED**

(Cumulative)

With more than 13,000 patients served in FY2025.

Rising medication cost and gaps in insurance coverage continue to drive the need for donated medications, especially among vulnerable populations.

28.8M

**DOSES DIVERTED  
FROM LANDFILLS**

In FY2025 alone, 3.4 million doses were kept out of our environment — reducing hazardous pharmaceutical waste while improving health outcomes.

\$155M

**IN TOTAL DONATED  
MEDICINES**

(Cumulative)

Representing the total value of medications recovered since SafeNetRx's inception, a growing resource redirected toward health equity.

**\$28 MILLION IN  
TOTAL DONATED  
MEDICINES FY2025**

FY2025 marked one of our most productive donation years to date.

197

**TOTAL CLINICS &  
PHARMACIES  
SERVED**

This includes 96 sites in FY2025.

21.4M

**DOSES SHIPPED**

More than 1.5 million doses efficiently dispensed to partners in FY2025.

18

**YEARS  
OF DRUG  
DONATION  
REPOSITORY  
OPERATION**

## Reducing Health Care Costs

Charitable medication programs can reduce health system costs by 27% (\$3,161 annually per patient) and inpatient stays by 20%, according to the RTI International and Dispensary of Hope Research Report (2022).\*

- SafeNetRx health system cost savings in FY2025 were \$41M based on these estimates.
- On average, SafeNetRx patients save more than \$200 per 30-day prescription.

24

**YEARS OF  
ADVANCING  
MEDICATION  
ACCESS**

0

**PATIENT  
SAFETY  
INCIDENTS**

\*"RTI International and Dispensary of Hope Research Report." Dispensary of Hope, RTI International, June 2022, [resources.dispensaryofhope.org/information-library/posts/rti-international-and-dispensary-of-hope-research-report](https://resources.dispensaryofhope.org/information-library/posts/rti-international-and-dispensary-of-hope-research-report).

# A History of Progress

For more than two decades, SafeNetRx has been a leader in reshaping how America thinks about medicine access, waste and equity. What began as a bold idea has grown into a proven model, now poised for national impact.

- **2016**  
Cancer Donation Program launched to increase donations of life-saving oncology drugs.
- **2018**  
Charitable Mail-Order Pharmacy opens with a focus on behavioral health.
- **2021**  
Over \$50 MILLION in donations redistributed.
- **2025**  
SafeNetRx Surpasses 160,000 patients served and \$155M in donations.

## **2001** Laying the Foundation

SafeNetRx (then Iowa Prescription Drug Corporation) launches with a clear mission: to connect underserved patients with medications they couldn't otherwise afford. At a time when medication insecurity was rarely discussed, SafeNetRx was already building solutions.

## **2007** Pioneering Drug Donation

SafeNetRx establishes the nation's first statewide drug donation repository in Iowa.

## **2020** Doubling Patients Served

Demand for SafeNetRx continues to grow, and the number of patients served more than doubles in five years to 100,000 patients.

## **2015** Serving 50,000 Patients

Ongoing growth leads to a new landmark — providing more than 50,000 patients with \$13 million worth of medicine.

## **2025**

## Expanding Outside Iowa

National expansion begins. SafeNetRx expands beyond Iowa to include Nebraska and is poised for potential growth in other states.

## ▶▶▶ Looking Ahead

As more states take notice of our proven model, SafeNetRx stands ready to support the development of a coordinated, compliant and compassionate national drug donation system. With momentum building, our journey is just getting started.

# Our Safety Protocol

Setting the standard with the strictest protocols



When it comes to medicine, safety is non-negotiable. SafeNetRx has built one of the most trusted and rigorous safety protocols in the nation to ensure every donated medication meets the highest standards before reaching a patient.

Since launching the nation's first statewide drug donation repository in 2007, SafeNetRx has maintained a perfect safety record with **zero patient safety incidents**. Our protocols are built on decades of pharmacy best practices, legal compliance and a deep commitment to patient care.

## Our Safety Protocol Includes:

### Strict Donation Criteria

We only accept medications that meet strict criteria.

- Sealed in tamper-evident packaging
- Non-expired
- Non-controlled substances
- No signs of tampering or deterioration
- Do not require refrigeration

### Expert Inspections

Licensed pharmacists thoroughly inspect every unit of donated medicine for:

- Label accuracy and legibility
- Expiration dates and lot tracking
- Physical integrity and packaging condition
- Compliance with state and federal regulations

### Secure Inventory Management

Each medication is logged in our system and tracked from donation to dispensing, ensuring full chain-of-custody transparency and enabling providers to order only what's safe and needed.

### Regulated Handling & Disposal

Medications that do not meet safety standards are disposed of according to state and federal pharmaceutical waste regulations, protecting patients and the environment.

### Built for Trust. Designed for Impact.

Our inspection and fulfillment process is backed by pharmacy experts, supported by volunteers trained in best practices and regularly audited for compliance. We work hand-in-hand with state boards of pharmacy, public health agencies and health care providers to ensure that safety never takes a back seat to efficiency.

### Safe for Patients. Trusted by Providers.

Providers across Iowa and Nebraska choose SafeNetRx because they know our medications are held to the same standards as those in any retail pharmacy. Patients can trust that what they receive is not only free, it's safe, effective and handled with care.

At SafeNetRx, safety isn't just a policy—it's a promise.



## Our Donor Network— Committed to Changing Lives

Behind every life-saving prescription we dispense is a donor committed to a larger purpose of reducing waste, protecting patients and transforming health care access.

SafeNetRx partners with a growing network of pharmacies, clinics, long-term care facilities, public health agencies and health care institutions across the country. These donors supply the eligible medicines that form the foundation of our program.

To the 250 donor organizations and hundreds of individual contributors who provided safe, surplus medications: thank you for recognizing the value of what others might discard. **You are turning waste into wellness.**

### Donations Make a Difference

Our donor partners provide medications for a wide range of health needs, including:

- Heart disease, diabetes and high blood pressure
- Mental health conditions
- Cancer treatment
- Asthma and respiratory illness
- Infectious disease

### Reducing Cost, Restoring Dignity

Medication donors are not only improving health outcomes, they're also helping reduce the burden on the entire health care system. Donations decrease unnecessary emergency room visits, lower hospitalization rates and reduce pharmaceutical waste disposal costs (which can exceed \$25 per pound).

#### ▶▶ Looking Ahead

As we expand into more states, our donor network remains central to our success. With every new donor, we take another step toward a future where no medicine is wasted and fewer patients go without.



By repurposing unused medications, our donors:



Promote  
environmental  
sustainability



Deliver  
cost-effective  
health care



Provide patients  
with dignity,  
access and hope



## FY DONOR IMPACT

We surpassed **\$155M** (average wholesale price, or AWP) in total donated medicine since we opened our doors in 2007.

In FY25 alone, our donors contributed more than **\$28M** (AWP) worth of medications.

This year, SafeNetRx welcomed **13** new donors to our network.



## DRUG DONATION JOURNEY:

# Repurposing unused meds to reduce hazardous waste and change lives

Every donated medication follows a carefully designed path—from the moment it's received to the moment it reaches a patient in need. Our process ensures safety, compliance, transparency and impact at every step.

1

### Donate

Clinics, pharmacies and long-term care facilities from across the country donate unused, sealed and non-expired medications that would otherwise be discarded. Each donation helps reduce waste and expands access to life-saving treatments.

2

### Receive & Record

Each shipment is received at our repository in Grimes, Iowa. Trained staff and volunteers catalog every unit of medication, entering essential information into our real-time inventory system.

3

### Inspect

Every medication goes through a rigorous inspection process by licensed pharmacists and certified technicians to ensure it meets the highest standards of safety and quality.

4

### Fulfill & Ship

Once providers place an order based on their patients' needs, our team fulfills it from available inventory. Shipments are securely packaged and sent to licensed clinics, charitable pharmacies and Federally Qualified Health Centers (FQHCs) for dispensing.

5

### Dispense & Change Lives

Partner clinics dispense medications directly to eligible patients, often those who have exhausted all other options. For many, SafeNetRx is a last resort and a life-changing resource.





## Our Provider Network

Clinics, pharmacies, and charitable health care providers serve on the front lines of medication access—ensuring donated medicines are dispensed with care, dignity and compassion.

### In FY25, the SafeNetRx provider network:

- Dispensed more than 1.3M doses of donated medicine valued at more than \$12M (AWP).
- Cared for 13,018 patients who could not afford needed prescriptions—bringing our all-time total to 160,861 patients served.



### Our Partners



It's very important to our patients to be able to access resources like this. SafeNetRx has been a great partner to us throughout the years and has made a difference in the lives of our patients.

**Wendy Ostrem – SafeNetRx Dispensing Partner**



# Volunteers Deliver Hope

Volunteers power SafeNetRx, without which, available inventory to providers and patients wouldn't meet the needs of those served. To our dedicated volunteers, who donated thousands of hours to processing, packaging and preparing orders, thank you – your hands and hearts fuel this mission. Every dose counted and every life changed has your fingerprints on it.

## VOLUNTEER IMPACT

In FY25, our volunteers:

- Gave more than **700 hours** of their time.
- Processed **226,478 donations** worth more than **\$32.4M** (AWP).



// People want to make a difference and nobody wants their unused medicines to go to waste. SafeNetRx makes you feel like you're one of the family. It's a very good place to make a difference. //

**Tonya Dean – SafeNetRx Volunteer**



Your dedication is changing lives.

## FILLING MEDICATION NEEDS:

# From Iowa to Nebraska and beyond

### SafeNetRx—now serving Nebraska

In 2025, SafeNetRx reached a defining milestone with its expansion into Nebraska. Following a unanimous legislative vote, Governor Jim Pillen signed legislation establishing a statewide drug donation repository in partnership with SafeNetRx — a powerful step toward ensuring that no medication goes to waste and no patient goes without the care they need. Nebraska patients will begin receiving donated medicines in FY2026, marking the start of a new chapter in our mission to end medication insecurity and affirming the strength and scalability of the SafeNetRx model.



“A win-win for Nebraska.”

NEBRASKA STATE SEN. JANA HUGHES

1/31/2024

“It’s all systems go. In the last year, we collected \$28 million in donated medicine. All of that is now available to Nebraskans and Iowans alike.”

JON ROSMANN—SAFENETRX CEO

“There’s just not a better feeling than helping your patient and getting them the meds they need and making sure they’re happy with their health care.”

HALEY PERTZBORN—PHARMACIST AND CEO FOR THE NEBRASKA PHARMACISTS ASSOCIATION

“I wouldn't be here if I didn't have this support.”

MARY FREDERICKSEN—  
SCRIPPS NEWS 6/3/2024

Mary suffered a heart episode at work and is just one of the many patients who use the pharmacy.

### ▶▶▶ Looking Ahead

FY2025 was a year of record-breaking growth, measured not only in numbers but also in lives changed and systems improved. As demand accelerates and our reach expands, our commitment remains the same: to deliver safe, life-saving medications to those who need them most—efficiently, ethically and at scale.





## Supporters behind the mission— making more possible.

The progress and impact shared throughout this report would not be possible without the dedication, generosity and vision of those who support SafeNetRx at every level. We are deeply grateful for the leaders, partners and champions who helped us expand access to life-saving medications, reduce waste and serve more patients than ever before.

### Board of Directors

To our Board of Directors: thank you for your guidance, advocacy and commitment to advancing a model of health care that values equity, innovation and accountability. Your leadership continues to shape the future of drug donation both in Iowa and across the country.

#### **Steve Mullenix, RPh**

*Board President*

National Council for Prescription  
Drug Programs (NCPDP)

#### **M. Christine Newell, MS**

*Vice-President*

Iowa Board of Nursing,  
Retired

#### **Gary Goodhall**

*Secretary*

Hy-Vee, Retired

#### **Raymond Meister**

*Treasurer*

Security National Bank, Retired

**Renae Chesnut, EdD, MBA,  
RPh** Drake University College of  
Pharmacy and Health Sciences,  
Retired

#### **Dennis Folden**

McClure Engineering, Retired

#### **Maureen Keehnle, JD**

Iowa Hospital Association,  
Retired

#### **Edwin McIntosh, JD**

Dorsey & Whitney, Retired

#### **Sid Ramsey, MBA**

UnityPoint Health, Retired

#### **Joshua Rehmann, DO**

UnityPoint Clinic Family Medicine

**Bernard Sorofman, PhD,  
FAPhA** University of Iowa  
College of Pharmacy, Emeritus

#### **Jennifer Pielsticker Steger**

Horizon Government Affairs

**Farah Towfic,  
PharmD, MBA, RPh**  
US Pharmacopeia (USP)

#### **Brad Trom, RPh, MBA**

Brad Trom Rx Consulting

**Chad Worz, PharmD,  
BCGP, FASCP**

The American Society of  
Consultant Pharmacists (ASCP)

## Staff

The SafeNetRx team of pharmacists, technicians and industry leaders works to ensure every donation makes it safely into the hands of those who need it most.



**Jon Rosmann, CEO**

**Jaclyn Parman, PharmD, COO**

**Kenzie Harder, PharmD,**  
Director of Pharmacy—  
Drug Donation Repository

**Lisa Sanders, RPh,**  
Staff Pharmacist

**Ami Bradwell, CPhT,** Volunteer Coordinator

**Vanessa Cook, CPhT,**  
Communications &  
Facility Manager

**Gina Buzzell, CPhT,**  
Program Manager

**Quinn Maxey-Kinney, CPhT,** Charitable  
Pharmacy Technician

**Anna Faivre,**  
Pharmacy Intern

**Camryn Matheny,**  
Pharmacy Intern

**Amy Wallace,**  
Pharmacy Intern

**Alissa Smith, JD,**  
Dorsey & Whitney, Legal Counsel

## Supporters

We are grateful for the support of foundations, civic organizations and philanthropic partners who provided critical funding and visibility for our mission in FY2025. Your generosity allows us to scale our impact with confidence and integrity. Thank you.

### Key Supporters Include:

Big Grove Brewery  
Dorsey & Whitney LLP  
Iowa Department of  
Health and Human  
Services  
Iowa Office of the  
Attorney General

Nebraska Department of Health  
and Human Services  
Prairie Meadows  
The Sherwood Foundation  
State Office of Rural Health  
Strategic America  
UCare

## State & Legislative Partners

To our partners in Iowa and Nebraska, including public health officials, legislators and regulatory bodies: thank you for your leadership in establishing and expanding drug donation policy. Your support made the Nebraska launch possible and set the stage for future national growth. Special recognition to Nebraska Governor Jim Pillen, Nebraska State Senator Jana Hughes, and the Nebraska Legislature for championing the passage of the state's drug donation legislation in 2025.

## Together, We Create Impact

Each prescription filled, each patient served and each dose diverted from waste are the result of a shared belief: that access to medicine is a fundamental human right. To all who walk with us in this work—**thank you.**



# Donating Meds. **Changing Lives— in Iowa and Beyond.**

*Donate. Volunteer. Contribute.*

## **SUPPORT MEDICATION ACCESS TODAY.**

Every \$10 donation equates to over  
\$240 in medicine for those in need.

Communities across the U.S. need solutions to medication insecurity—to serve individuals in need, reduce medication waste and reduce health care costs. SafeNetRx solves medication inequity and gives freedom to thrive.

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**GIVE AT [SAFENETRX.ORG/DONATE](https://safenetrx.org/donate)**

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Grimes, IA 50111

515-327-5405  
[respository@safenetrx.org](mailto:respository@safenetrx.org)  
**safenetrx.org**



SafeNetRx is an Iowa-based 501(c)3 established in 2001 as a transparent partnership between the public and non-profit sectors to provide affordable medication access to patients in need. This partnership led to innovations in drug donation, charitable pharmacy and the care for populations with unique pharmacy needs.